



Great Lakes and Ohio River Division Open House

01 December 2021

Welcome! We are excited that you are participating in the Great Lakes and Ohio River Division Open House. We are hosting this as a virtual event but hope to be able to provide a hybrid event, having both in-person and virtual participation, in future years. The event will include Division led briefings, breakout sessions to discuss hot topics, along with networking sessions with each of our seven (7) districts. We hope you find the information presented very beneficial and that it provides you with the resources to move forward with partnering with us on future contracting opportunities.

The morning session will begin promptly at 0900 Eastern with a welcome from the Division Commander, COL Peeples, and remarks from Regional Business Director, Mr. Savage. The focus of this session is program briefings for our entire Division. The slides for the event are available for download at <https://www.lrd.usace.army.mil/Business-With-Us/Open-House/>.

Please note this webpage will not be active until Monday, 29 November 2021. We will be answering questions during the briefings as time permits. Please use the chat feature within WebEx to ask your questions.

Networking will begin at 1300 Eastern. You will manage your own schedule as there are no pre-set meetings. Each District will begin the networking session with ~10-minute briefing on their specific district. The Districts will repeat this briefing every hour on the hour (1PM, 2PM, and 3PM). The remaining 50 minutes of each session will be available to answer questions you may have about our mission, upcoming projects, procurement processes, post-award management of contracts, etc. The intent of the networking session is not to provide your firm's capability briefing, although you are welcome to discuss anything you would like. You do not need to stay in a networking session for the full hour, but this will be the time that we take to "reset" and bring anyone new to that session up to speed. If any of the networking sessions become overly busy, we ask that you add your name in the chat feature and we will call on you to ask your question(s).

There are five breakout sessions that will occur concurrently with the networking sessions. Don't worry, if you miss a breakout session it will be recorded and available for viewing after the event. As per the agenda, the breakout sessions will include (1) Doing Business with Us Basics for firms that are new to working with the Federal Government, specifically the Great Lakes and Ohio River Division; (2) Innovation which will include how you may participate in pilot projects and how innovative materials can be used on Government projects; (3) What's New in

Contracting to discuss PIII Solicitation Module and SPRS Module, Cybersecurity Maturity Model Certification, and On-ramp and Off-Ramp for MATOC's, and (4) Dam Safety to present the projected workload over the next 10 years. The last breakout session, (5) Revolutionizing the Corps, is a feedback session on improving contracts, plans and specifications, and acquisition process as well as administration of contracts post-award. The goal is to discuss efficiency and productivity throughout the contracting lifecycle (cradle to grave). Feel free to submit questions for the panel in advance to CELRD-OpenHouse@usace.army.mil or come prepared to provide meaningful discussion items that we can talk through and walk away with ideas to truly revolutionize the way we do business. This session will not be successful without you, so please be willing to openly share your best practices. We want to hear from you!

Since we are utilizing WebEx for this entire event, we have streamlined the process and have one webpage that will connect you to everything, <https://www.lrd.usace.army.mil/Business-With-Us/Open-House/>. **Please note this webpage will not be active until Monday, 29 November 2021 and the links to the sessions will not be active until the day of the event.** The link for the main morning session and the afternoon networking and breakout sessions are all available on this one site along with the agenda, PowerPoint presentations, and attendee list. When connecting to the main session or the networking sessions, please use the "call me" feature within WebEx to connect to audio. **We also ask that you sign in with your name and company name (ex. John Doe, XYZ Company).** If you are having technical difficulties, please email CELRD-OpenHouse@usace.army.mil and we will try to help you troubleshoot the issue.

Tips for Successfully using WebEx for virtual attendees:

- Sign-in to the meeting with your Name, Company Name (ex. John Doe, XYZ Company)
- Video to be off when you are not speaking
- Mute to be on until your turn to speak (both computer and phone)
- Recommend you do not use computer audio. Use the "Call Me" function.
- Questions can be asked anytime via Chat Box

We look forward to speaking with you during the Open House!